



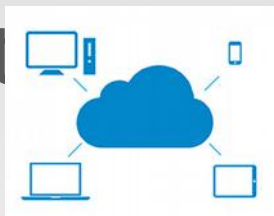
What is MapShots?

- MapShots is an agronomic data solutions platform that has been 25 years in the making.
- Built upon the expressed needs of our customer base. (Customer driven)
- Primary customers are Ag Service Providers & large, intensively managed farms.
- Long history with our customers. Many have 15+ years of agronomic data stored in MapShots.



What does MapShots do

- Cloud based agronomic database that has built a reputation for being brand agnostic in terms of data



- Unique in our ability to import/export data from most all manufacturers.



- Operate on a common file structure, giving data portability across the industry.

Solutions from AgStudio

- Variable Rate Fertilizer
 - Nutrient Recommendations
 - Product Recommendations
 - Exporting for application
 - Reporting of Application




Variable Rate Fertility

- Create customized fertility prescriptions using **your** specific criteria, based upon your agronomic philosophy.
 - Nutrient level “build” programs
 - Maintenance programs
 - Manure management
 - ROI Optimization



Variable Rate Fertility

- Save time with a seamless workflow – from initial nutrient recommendations to export of prescriptions for immediate implementation in the field; all functions are linked.

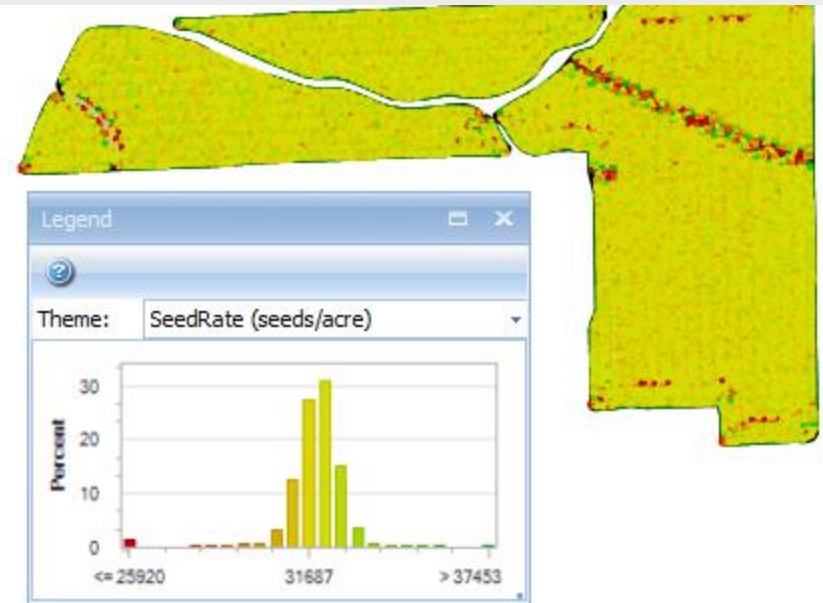


Wireless Data Transfer

Export prescription files directly to the application vehicle using a wireless data transfer service, such as Onsite, MyJohnDeere, Slingshot and others.

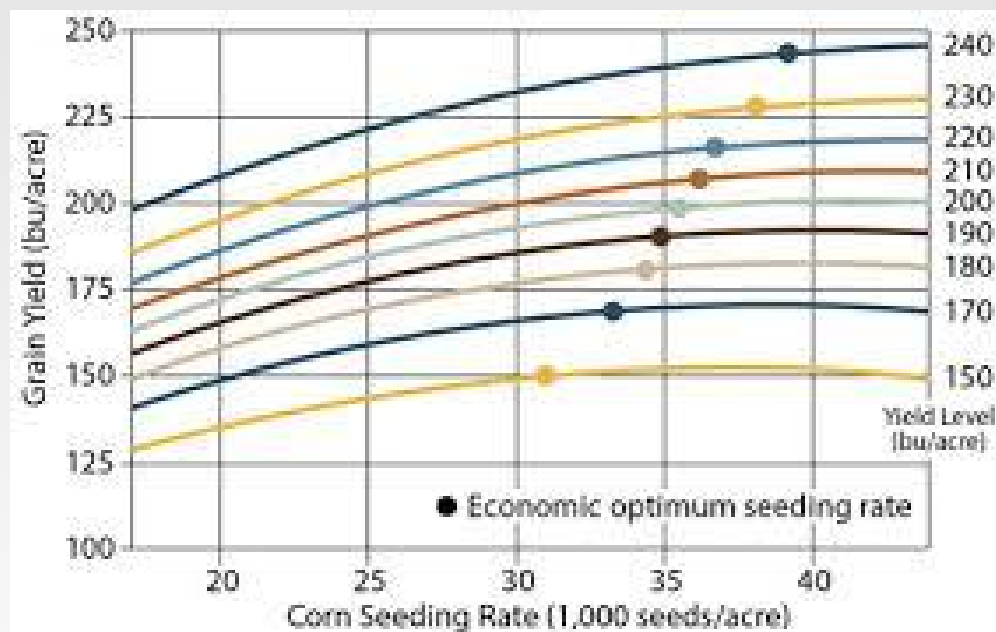
Variable Rate Seeding

- Workflow
 - Place varieties
 - Create recommendation
 - Modify recommendation
 - Export
 - Reports



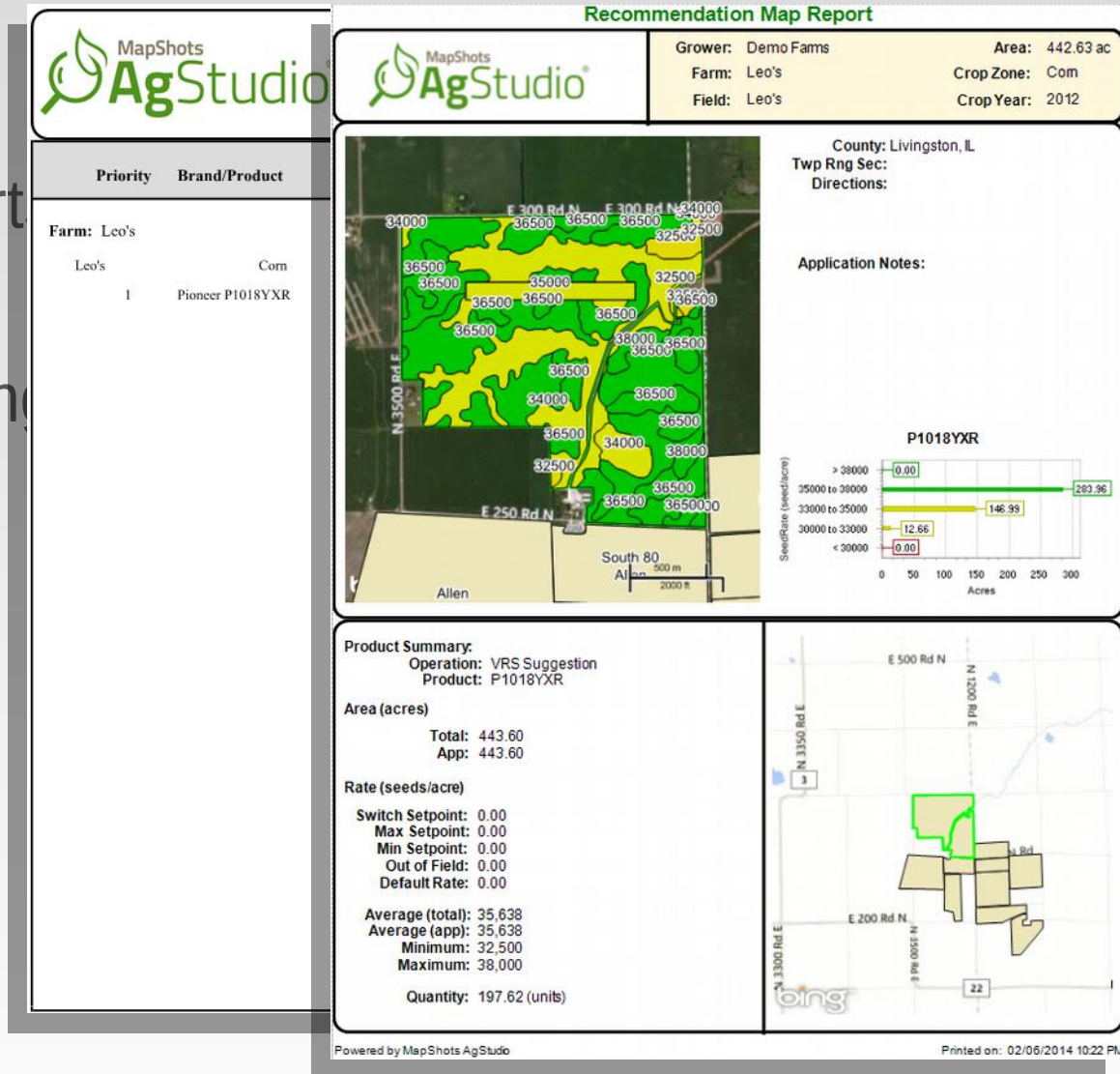
Variable Rate Seeding

- AgStudio supports the creation and ongoing management of each account's Variable Rate Seeding strategy.



Variable Rate Seeding

- VRS Book
 - VRS Map Report
- Report Books
 - Proposed planting detail and summary

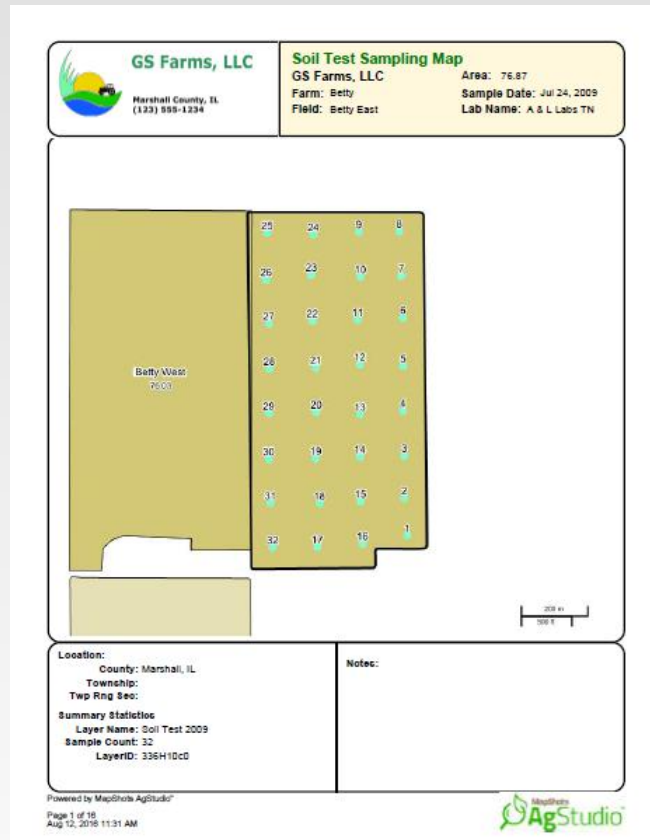


Soil Test Automation

- Control sampling by creating directed sampling layers with common grid patterns, manually drawn zones or placed sites, polygons from other layers, or replicated historical sampling locations.

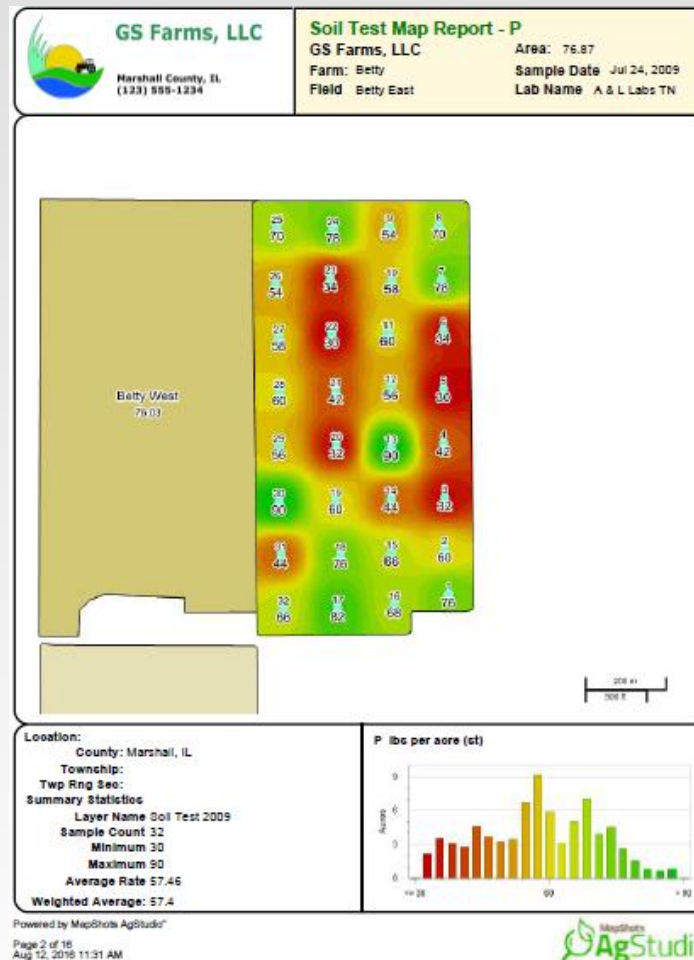
Soil Test Automation

- Soil sample collection based on mapping and planning

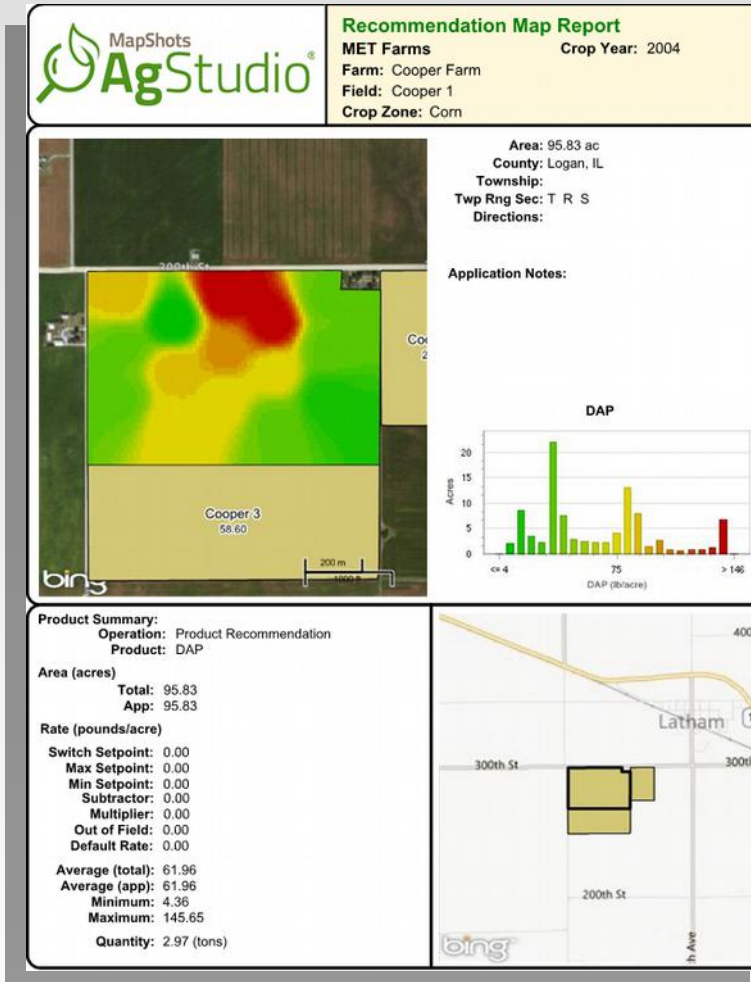


Soil Test Automation

- Soil sample result reports per entity

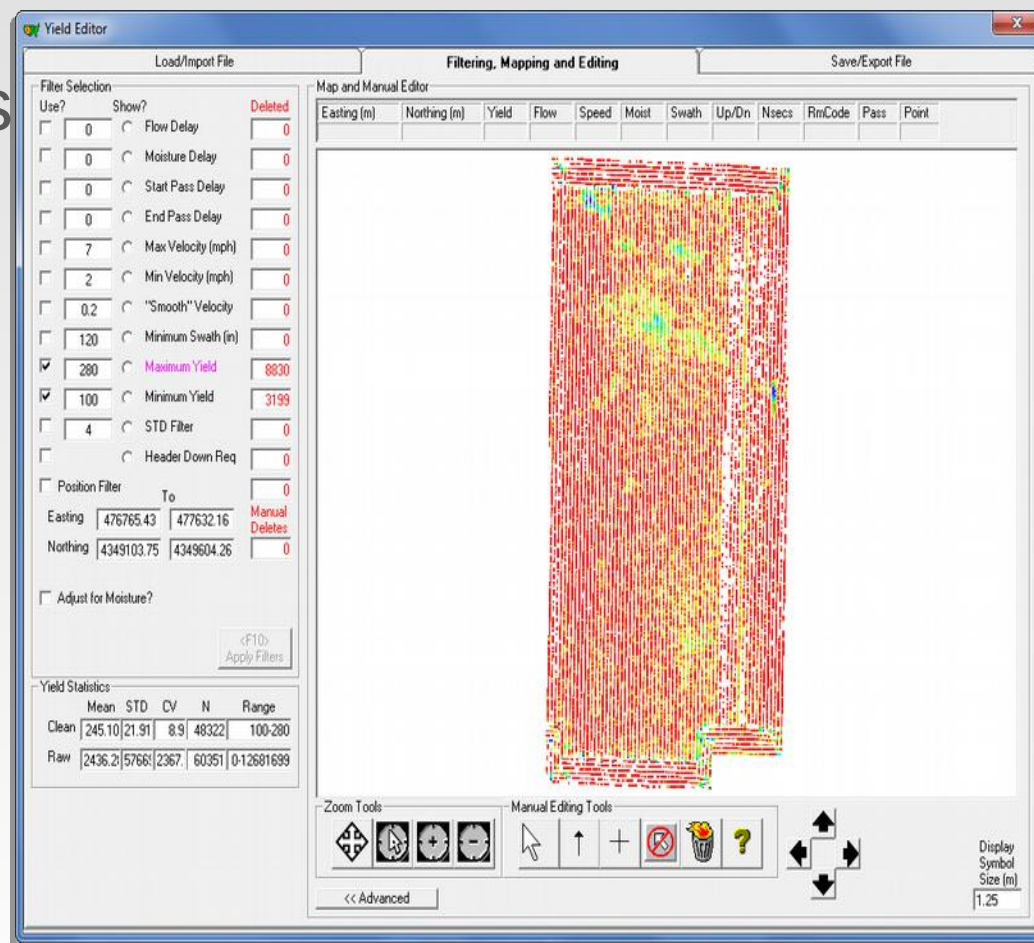


- Map Report



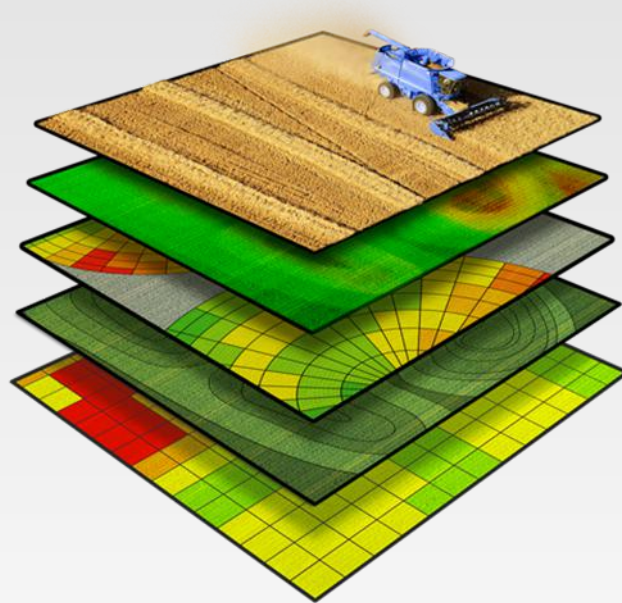
ARS Yield Editor

- Cleans data
- Adjust flow delays
- Adjust start of pass
- Adjust end of pass
- More



Multi Year Yield Analysis (MYYA)

- -Powerful tool to statistically evaluate the land's production potential, based upon past yield performance.



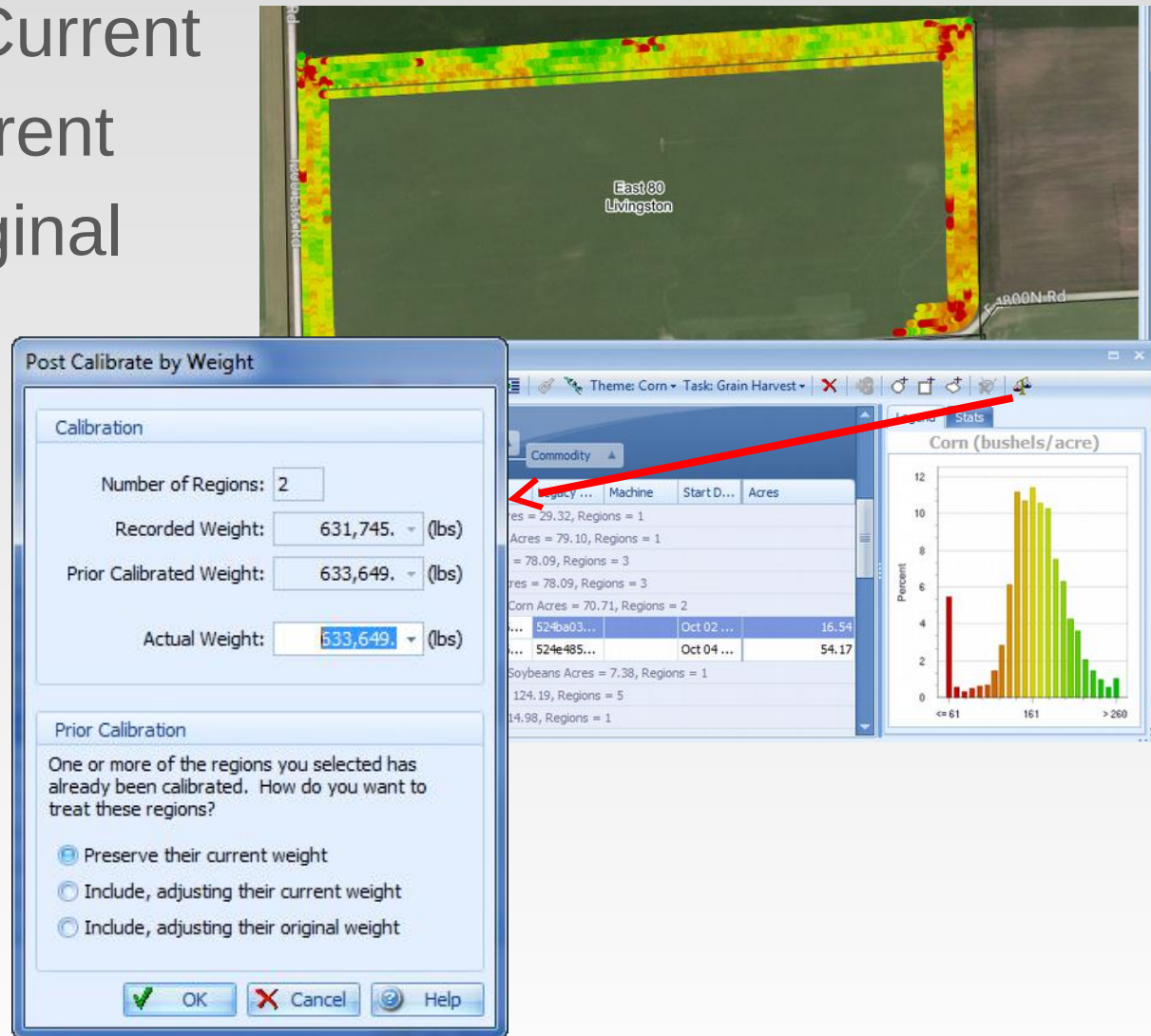
Harvest Post Calibration

- By Weight
- Per Load
- Per Machine
- Per Field
- Per Farm
- Per Commodity



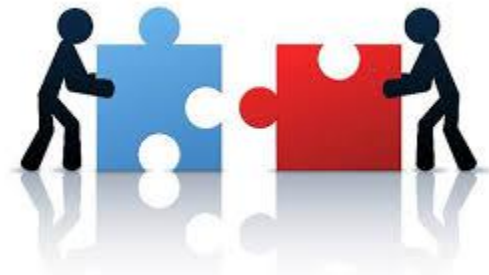
Field Ops Viewer – Post Calibration

- Preserve Current
- Adjust Current
- Adjust Original



Advanced Treatment Analysis (ATA)

- ATA determines the yield of different treatments such as Fungicide, Insecticide and fertilizers etc.
- The treatment areas can be further subdivided using Soil Type and other Layers data.
- The analysis generates a polygon map where each polygon displays the yield results of each treatment.
- Allow visualization of “what if” scenarios involving factors such as weather etc..



Ag Studio SELECT

- Remote access portal
 - Read & Print all data through an internet connection
 - Import Data
 - Export Prescriptions
 - Run Reports
 - Portable & easy to use.



AgDirector

- Data Import through Ag Director Services.
- Automatic card detection
- Upload multiple data sets at once

AgDirector simplifies and automates the process of managing the wide variety of dense GPS field operation data logs commonly



Machinery Clouds

- *What is a Machinery Cloud?*
 - *AgIntegrated OnSite*
 - *AgLeader AgFiniti*
 - *John Deere MyJohnDeere*
 - *Precision Planting Precision Cloud*
 - *Raven SlingShot*
- *How do we integrate?*



Machinery Clouds

- Owned by the manufacturer
- Under their license
- Data transferred from machine to cloud via proprietary transfer mechanism



Machinery Clouds

- Link created between Machinery Cloud and AgDirector Services
- Data pulled at given intervals to MapShots servers for archive and processing
- Data processed into FieldOps format
- Loaded into database
- Linked to specific grower boundary sets

Data Privacy – MapShots

- MapShots as a software provider
 - Customer owns and manages the data.
 - Ag Studio stores the data, analyzes the data, and lets the owner share the data.

- *At customer's request*
 - *Data may be pushed from AgStudio to third-party*
 - *Building a framework to describe*
 - *What data must be shared*
 - *Why*

Why Third-Party Integration?

- *Speed of data imports*
- *Speed of data exports*
- *Access to data from other services*
- **Bringing everything together**



*Providing the agricultural industry with
powerful and efficient tools for managing large
amounts
of agronomic crop production data.*

